

NSSLGlobal appoints Andrew Burns as Group Sales Director to drive growth

MARCH 2025, Redhill, Surrey - NSSLGlobal, a leading independent full-service project engineering, satellite communications and systems integrator, has appointed Andrew Burns as its new Group Sales Director to take the next step in its growth in the maritime, enterprise and defence sectors.

Andrew brings over 35 years of global experience in sales and business development of solutions and services in the defence sector and will oversee the sales strategy of the group companies. Andrew's background includes senior international management roles in commercial marine and defence markets driving teams that ensure exceptional customer satisfaction as well as developing new markets.

Having proven his ability at mentoring teams to increased order inflow across maritime markets while developing new defence verticals worth millions, Andrew had the ability to help businesses grow profitably.

"I'm excited to join NSSLGlobal at such a dynamic point in its growth. Being part of a team so committed to its clients and innovation is a real privilege, and I look forward to building momentum, strengthening relationships, and uncovering new opportunities and markets to drive our success further," says Andrew.



"We are delighted to welcome Andrew Burns to NSSLGlobal as our new Group Sales Director. Andrew's proven track record in driving growth, his deep expertise in the commercial marine and defence sectors and his ability to lead high-performing teams will be invaluable as we continue to strengthen our presence in the maritime, enterprise, and defence markets," says Sally-anne Ray, Group CEO, NSSLGlobal.

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Notes to Editors:

NSSLGlobal Group is globally recognised as a leading, independent full-service project engineering, satcom, IT management and systems integrator. With 55 years of experience in the government and maritime mobility markets, NSSLGlobal provides best-in-class SMART maritime technology services, satellite communications solutions including GEO and LEO networks, working in partnership with some of the largest MSS and VSAT satellite operators. With innovation and customer service at the core of its DNA, NSSLGlobal's growing portfolio of in house developed technology and partnerships with major enterprise industry suppliers is enabling its customers to digitalise their operations with SMART future-proof solutions.

NSSLGlobal has been connecting defence, government, responder and humanitarian organisations for decades providing assured multi-band and multi-constellation satellite solutions tailored for use at sea, on land and in the air. Globally the group has been delivering project management, technology, engineering and communication services for patrol vessels to aircraft carriers including welfare communications for every UK Royal Navy ship; deployed land forces ranging from liaison and recce teams to embassy staff and large field headquarters; and specialist aircraft including VIP transport and for surveillance roles. Its technical and engineering Research and Development division is based in Norway and is focussed on developing and delivering market competitive satellite-based solutions for IPTV products and VSAT technology including Hubs and VSAT modems for mobility and fixed applications globally.

Headquartered in the United Kingdom, the company employs 250+ staff worldwide and has offices across Germany, Denmark, Norway, the Netherlands, Sweden, Poland, Singapore, Japan, and the United States.

NSSLGlobal has strong values and is committed to working ethically, with integrity and always lawfully wherever it operates and with everyone it does business with. It is certified to Information Security Management Systems 27001:2013, Quality Management 9001:2015, Environmental Management 14001:2015, Health and Safety management 45001:2018 and 44001:2017 Collaborative Business Relationships. www.nsslglobal.com

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